

# Sample Interview Questions

## Personal Assessment

- Tell me about yourself.
- What are your greatest strengths and weaknesses?
- Give me an example of when you showed initiative.
- Describe your ideal job.
- Define success. Define failure.
- What can you offer us?
- What motivates you to put forth your greatest effort?
- Tell me about a leadership role you have had. What makes a good leader?
- Where do you want to be in 5 years? Ten years?

## Education and Experience

- Describe your most rewarding accomplishment since you've started college
- Tell me about the most satisfying job you ever held. The least?
- What kind of boss do you prefer?
- What frustrates you on the job?
- How would a former supervisor describe your work?

## Career Ambition and Plans

- What are your long-range and short-range goals and objectives?
- What qualities does a successful manager possess?
- What qualities does a successful team player possess?
- What kind of challenge are you looking for?
- What do you think determines a person's progress in a good company?
- What are your ideas on salary?
- What personal characteristics are necessary for success in your field?
- Do you prefer to work on your own or under a supervisor?

## Behavioral Questions

- Tell me about a time when you had to deal with someone whose personality was different from yours.
- Give me a time where you had to carry out a directive with which you did not agree.
- Describe a time when you saw a problem and took action to correct it rather than waiting for someone else to do so.
- Tell me about your most successful presentation and what made it so.
- Tell me about a meeting where you provided technical expertise. How did you ensure that everyone understood?
- Tell me about a time when there was a conflict in a job/lab/class project. How did you handle it?
- Describe a time when you took a risk. What were the biggest challenges/problems you encountered in college? How did you handle them?
- Talk about a time when you had trouble getting along with a professor/team member/supervisor?
- How are you conducting your job search and how will you go about making your decision?
- Describe a situation in which you used persuasion to successfully convince someone to see things your way.
- By providing examples, convince me that you can adapt to a wide variety of people, situations and environments.
- Give me an example of a time in which you had to be relatively quick in coming to a decision.

## Company or Organization

- Why do you want to work for this organization?
- What do you know about our organization?
- What section (service or product) are you most interested in?
- How do you feel about working in a structured environment? A non-structured environment?
- What do you think it takes to be successful in a company such as ours?
- In what ways do you think you can contribute to our company?
- How long would you expect to work here?
- Are you willing to work overtime?
- Are you willing to go where the company sends you?
- What type of environment are you most comfortable with?
- Why do you think you might like to live in the community in which our company is located?
- Why should I hire you?
- What makes you the best person for this job?

## The Close

- When could you start work?
- Is there anything else I should know about you?
- Do you have any other questions?